

Kevin Aguanno



With over 20 years of managing complex systems integration and software development projects, Kevin Aguanno is known in the industry for his innovative approaches to solving common project management problems. He focuses on two project management specialty areas: agile project management and troubled project recovery.

As a well-known keynote speaker, trainer, and coach in agile management methods, Aguanno has taught thousands of people how to better manage high-change projects by using techniques from Scrum, OpenUP, Extreme Programming, and Feature-Driven Development. He is a frequent presenter at conferences and private corporate events where he delights audiences with practical advice peppered with fascinating stories from his own experiences in the trenches practicing agile project management.

He has taught for many years at the University of Toronto where he won the coveted Excellence in Teaching Award, and is a regular lecturer at several other universities.

Credentials

Kevin Aguanno holds a B.A. from the University of Western Ontario, and a Master's in Project Management from the School of Business and Public Management at George Washington University.

He is a PMI-certified Project Management Professional (PMP), and his competency is certified by IBM as a Certified Executive Project Manager and by the International Project Management Association (IPMA) as a Senior Project Manager (Level B).

Aguanno is an active member of the Project Management Institute (U.S.A.) including the Information Systems SIG, the American Society for the Advancement of Project Management (U.S.A.), the Association for Project Management (U.K.), and the Project Management Association of Canada where he is a founding director and the current President. He is a member of the Agile Alliance and the Scrum Alliance, who has awarded him the Certified Scrum Master and Certified Scrum Professional designations.

He is accredited by the International Project Management Association (Switzerland) as a project management competency assessor, and he performs IPMA assessments for the ASAPM in the U.S.A. and the PMAC in Canada.

Awards and Recognition

- AMTEC Award of Excellence for a CD-ROM developed for York University (Association for Media and Technology in Education in Canada - AMTEC 2000)
- NewMedia InVision Gold Award for Sales and Marketing Technology (Spring COMDEX, 1995)
- Best of Category, Sales and Marketing Technology (1995 International Digital Media Awards)
- Award of Technical Merit (1995 International Digital Media Awards)
- A number of awards while at IBM – IBM Team Success Awards (2 x 1997, 2 x 1998, 2000, 2001, 2003); IBM Individual Achievement Award (1998); IBM Special Contribution Award (2000); IBM Intellectual Capital Development Award (2003); IBM Thanks! Award (2 x 2004, 2006, 3 x 2007, 3 x 2008, 3 x 2009); IBM Leadership Award (2003); IBM Ovation (“The Best of IBM”) Award (2005); IBM Team Ovation (“The Best of IBM”) Award (2005); IBM Bravo! Appreciation Award (2005)
- University of Toronto's SCS Excellence in Teaching Award (1998/1999)
- University of Waterloo Co-op Supervisor of the Year, finalist (Fall 1998)
- And more...



Phone: (416) 540-8570 / Fax: (905) 986-5777 / Web: www.AgilePM.com / Email: kevin@AgilePM.com

Employment History

April 2011 to Present

> 1 year

GenXus Management Consulting (a division of MMP Inc.), Oshawa, Ontario

- **Principal Consultant** – Responsible for sales and delivery of management consulting services specializing in project management and the adoption of agile methodologies. Also designed and provided custom corporate training services to clients in financial services, healthcare, and manufacturing.

Jan. 1997 to Mar. 2011

> 14 years

IBM Canada Ltd., Markham, Ontario

- **Solution Manager** – Responsible for sales and delivery of custom development and integration projects to the Financial Services, Public, and Industrial Sectors. Prepared proposals; negotiated, wrote and priced contracts; prepared account plans and sales strategies; led the development of solution offerings; selected and managed technical experts, project managers and test managers through the solution design and delivery lifecycle.
- **Agile Centre of Competence Lead** – Responsibilities include negotiating, writing and signing agile methodology consulting contracts with customers in banking and insurance. IBM Canada internal agile champion for IBM Global Business Services. Delivered dozens of webinars and presentations to IBM internal staff and customers.
- **Executive Project Manager and Executive Producer** – Responsible for successful delivery of dozens of application development and systems integration projects with a specialty in troubled project recovery, agile management methods, and interactive media solutions. Largest project managed was \$12M with over 200 team members.
- **Principal Consultant** – Responsibilities included sales of custom software development and systems integration services into Southwestern Ontario; and the Travel and Transportation Sector, Media and Entertainment Sector, and Communications Sectors nationally. Also responsible for successful project delivery including gross profit and client satisfaction.

May 1993 to Dec. 1996

3.5 years

O'Hara Systems Inc., Toronto, Ontario

- **Production Manager/Client Liaison** – Managed design, development, testing, and production of award-winning multimedia kiosks for clients such as Allstate Insurance, Labatt Breweries, TD Bank, and the Toronto Transit Commission, among others. Led the 12-person kiosk development team plus led the development of numerous high-profile web sites including the first transactional insurance web site in Canada. Responsible for client relationship management and ongoing business development.

Oct. 1990 to Apr. 1993

2.5 years

Corporate Computer Services Inc., Markham, Ontario

- **Vice President and General Manager, DataPro Computer Training Ltd.** (a subsidiary of Corporate Computer Services Inc.) – Responsibilities extended to the building of a medical office management and billing software division including requirements gathering; supervising systems design; hiring and managing staff programmers; managing usability, functional and integration testing; liaising with the WCB and OHIP departments responsible for dealing with software providers; and ongoing sales presentations at medical conventions and trade shows.

Feb. 1990 to Oct. 1990

8 months

Allseasons Environmental Controls Ltd., Markham, Ontario

- **Development Manager** – Designed, managed development and managed testing of inventory tracking and management software along with database-driven applications to support warranty maintenance and sales tracking.